

## Message Text

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73

ACTION NEA-10

INFO OCT-01 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-02 INR-07

INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-03 USIA-06

SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00 FRB-03 /092 W  
----- 021393

R 310905Z JUL 75

FM AMCONSUL KARACHI

TO SECSTATE WASHDC 9074

INFO AMEMBASSY ISLAMABAD

AMCONSUL LAHORE

LIMITED OFFICIAL USE KARACHI 1626

E. O. 11652: N/A

TAGS: DIS, EINV, EAID, PK

SUBJECT: ESSO SALE OF MARKETING FACILITIES IN PAKISTAN  
AND CONCOMMITANT DEVELOPMENT OF MARI GAS FIELD

REF: A) STATE 177571 B) ISLAMABAD 6806

1. DPO SPOKE WITH ESSO EASTEJA GENERAL MANAGER CHARLES ROSE (WHO RESIDENT KARACHI) ON JULY 28. ROSE CONFIRMED THE REPORT OF HIS ISLAMABAD REPRESENTATIVE AKBAR MIRZA THAT ESSO PROPOSAL SELL ITS MARKETING FACILITIES AND DEVELOP MARI GAS FIELD HAD INDEED RUN INTO ROADBLOCK WITH GOP.

2. ROSE SAID SECRETARY FOR FUEL, POWER AND NATURAL RESOURCES S. U. BEG HAD GIVEN GOOD SUPPORT TO ESSO PROPOSAL, BUT MINISTER FOR INDUSTRIES AND PRODUCTION RAFI RAZA WAS THE GOVERNMENT OFFICIAL RESPONSIBLE FOR NEGATIVE ATTITUDE OF GOP. ROSE DID NOT SAY PROPOSAL HAD BEEN REJECTED BY ECC BUT IMPLIED SERIOUS TROUBLE IN NEGOTIATIONS IN VOICING HIS OPINION THAT "NEXT LOGICAL  
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STEP IS TO SEE THE BIG BOY". ROSE HAS NO DOUBT ADVISED

HOUSTON THAT SUCH A COURSE IS ONLY WAY TO OBTAIN  
REVERSAL OF RAFI RAZA'S NEGATIVE STANCE.

3. ROSE ADDED THAT RATHER THAN BEING BEATEN DOWN BY GOP  
INTO DEAL WHICH WOULD BE DISTINCTLY UNATTRACTIVE TO ESSO,  
HE WOULD RATHER SEE MARI FIELD NATIONALIZED BY GOP, AFTER  
WHICH PAKS COULD DEVELOP FIELD FOR THEMSELVES. FROM  
CONVERSATIONS WE HAVE HELD OVER PAST MONTHS HERE WITH  
ROSE, WE WOULD ESTIMATE VERY LITTLE CHANCE ESSO WOULD BE  
WILLING BRING IN NEW CAPITAL TO DEVELOP MARI FIELD, AND  
THAT SUCH CAPITAL WILL HAVE TO COME FROM SALE OF ESSO ASSETS  
IN PAKISTAN IN ACCORDANCE WITH ESSO PROPOSAL UNLESS PAKS  
WISH TAKE OVER FIELD AND GO IT ALONE.

4. COMMENT: ROSE CLEARLY HOPES "BIG BOY" (PM BHUTTO)  
WILL BE MORE SENSITIVE TO POLITICAL IMPLICATIONS OF  
NATIONALIZATION OF MARI GAS FIELD THAN RAFI RAZA APPEARS  
TO BE AT PRESENT. WOULD SEEM FROM HERE THAT ANY ACTION  
BY EMBASSY SHOULD BE COORDINATED WITH ROSE. ROSE,  
WITH WHOM CONGEN IS IN CLOSE CONTACT, WILL CERTAINLY  
INFORM US OF ANY PLANS HE MAY HAVE TO CALL ON PM AND WE  
IN TURN WILL INFORM EMBASSY. ROSE NOW ON BUSINESS TRIP  
TO FAR EAST AND NOT RETURNING UNTIL AUGUST 3. WE WILL CONTACT  
HIM AGAIN UPON HIS RETURN.  
TIGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NATURAL GAS, DEVELOPMENT PROGRAMS, EXPLORATORY DRILLING  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 JUL 1975  
**Decaption Date:** 01 JAN 1960  
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**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** buchant0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
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**TAGS:** BDIS, EINV, EAID, PK  
**To:** STATE  
**Type:** TE  
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